

A photograph of an airplane wing flying over a sea of clouds at sunset. The sky transitions from a deep blue at the top to a bright orange and red at the horizon. The clouds are thick and white, covering the entire lower half of the image. The wing of the airplane is visible on the left side, extending towards the center.

# JOHANSSON AVIATION

Complete Aircraft Management Solutions

At Johansson Aviation we offer turn-key, fully customizable aircraft management solutions. Our expertise with your piston, turboprop, or jet aircraft is unmatched. Our attention to detail, efficient use of both inhouse and outsourced solutions, and focus on owner/user experience allow us to deliver a competitive package for your unique aircraft needs. Whether you are a family looking for your aircraft/fleet to be privately managed, or a Part 91 Subpart-K or 135 charter operation, our unique product offering allow us to offer the best package for your custom and evolving needs.

→ Customizable Service Offerings



→ The Johansson Aviation Difference



Others

Experience



**Operations Focus**

Strategic partnerships, exceptional maintenance tracking, unmatched aircraft reliability and availability

**Finance Focus**

Focused only on the transaction - insensitive to costs and specific needs of the client

Staffing



**Reverse Pyramid**

Senior executives with diverse aviation backgrounds lead engagements and are easily accessible to clients

**Pyramid Structure**

Junior associates pull most of the weight - client pays for apprenticeship model

Approach



**Customizable**

Sophisticated analysis of specific aircraft use and client missions leads to maximized operations efficiency

**Lacks Flexibility,**

One-size fits all, standardized process that is applied to each client

Fees



**Variable Fee**

Optimized balance of in-house and outsourced products maximizes savings and maintains highest level of service

**Hourly Fee**

Client accrues fees regardless of operations reliability - incentive to bill more hours

→ Detailed Look at Services

**ACQUISITIONS & SALES**

*Complete services for identifying, inspecting, and delivering new or used aircraft/fleet solutions, including:*

- Mission and budget analysis to identify the right aircraft for the job
- Identifying, negotiating, and inspecting target aircraft
- Conducting pre-purchase or factory acceptance/delivery inspections and test flights
- Oversee proper deal flow activities: escrow account funding, title search, FAA/EASA compliance
- Ensure completion of import/export documents for international transactions
- Ferry or reposition flights from purchase location to new home base or maintenance location
- Review of Airframe, Powerplant, and Avionics log for proper inspections, compliance, and airworthiness
- Review of Airworthiness Directive compliance, past and present
- Ensure aircraft flight manual (AFM) is compliant with latest revision standards per manufacturer
- Check for all applicable FAA form 337's for major repairs or alterations
- Check for all applicable STC Certificates
- Check for additional factory items, including warranties, paint kit(s), brochures, promotional items, etc.

**MAINTENANCE & COMPLIANCE**

*Ensure aircraft(s) maintains continuous airworthiness status, including:*

- Comply with FAA & manufacturer recommended maintenance practices, including life-limited component tracking
- Manage scheduled & preventative maintenance around owner's schedule, limiting service interruptions
- Turbine compressor washdown for turboprop aircraft operated in oceanic environments

**LEGAL & REGULATORY**

*Maintain updated compliance for ever-changing & evolving FAA regulations, including:*

- FAA/ICAO compliance & ownership structure documents
- FAA Airworthiness Directives (AD's) compliance
- FAA Registration and Airworthiness certificate status
- Organizing and managing individual, LLC, and corporate ownership structures

**ADMINISTRATION & FLIGHT DEPARTMENT**

*Oversee creation, implementation, and oversight of basic or complete flight department duties, including:*

- Flight Dispatch, fuel planning, weather package, and complete flight planning functions
- Centralized crew, passenger, and aircraft management
- Financial and performance reports, accounting, favorable fuel contracts
- Safety and security management

**CREW MANAGEMENT**

*Source, manage, and oversee flight crew planning, including:*

- Selecting qualified full or part time, or contract pilots / flight attendants
- Ensure proper insurance coverage of crew and aircraft, including crew currency and training
- Maintain FAA/DOT security and drug/alcohol program as required

**OWNER REPORTS**

*Full availability of aircraft, crew, and expense management reports online, including:*

- Cloud-based software for instantaneous current data on aircraft use reports
- Easy scheduling of aircraft trips and schedule changes

→ Process Overview

Our team at Johansson Aviation looks forward to creating your custom management package. Our process is catered to your custom-fit, ever changing aviation needs.

